

HOYER also successful in Denmark

Contract renewal with Shell's successor

Hamburg, 24 January 2017 – The logistics company HOYER, based in Hamburg, will work for the Danish petroleum company Dansk Fuels again in 2017. The two companies agreed on a one-year extension of the contract. Thus the Hamburg logistics specialist will continue to be responsible for fuel supplies to around 220 fuel stations and six airports in Denmark.

One reason for the extension can be seen in the logistics service provider's very good performance in the past year. HOYER's team in Denmark succeeded in carrying out the fuel station deliveries without a single product crossover. Mixing together different fuel types when tanks are filled from a road tanker is an ever-present risk that can cause considerable damage. Jens Ole Olesen, Managing Director of HOYER Denmark, says "We have extremely good drivers and we make a big investment in their training – which pays off. We also regularly involve our customers in safety training sessions."

HOYER employs 50 drivers and 20 trucks for the Dansk Fuels contract. The fuel stations, which at the time still belonged to the Shell petroleum group, have been supplied by the logistics specialist since 2005. Since Shell withdrew from the Danish fuel station business, HOYER has worked for its successor Dansk Fuels A/S – a subsidiary of the major energy supplier DCC Energi Danmark. With respect to the Danish petroleum market, which has become highly dynamic, Jens Ole Olesen says "We are proud that we have navigated very well through the big changes brought about by Shell's withdrawal, and we enter the new year with confidence and will meet all the challenges awaiting us."

About the HOYER Group:

HOYER, a traditional independent family business, has been one of the world's leading bulk logistics providers since 1946. As a specialist it has extensive know-how in the provision of complex services, and has special customer proximity. It develops and implements comprehensive solutions in European and worldwide bulk logistics, particularly in the chemical, food, gas and petroleum industries. For this, 5,700 employees in more than 115 countries support clients with well thought-out logistics solutions to make them even more successful in their respective markets. HOYER owns around 2,700 trucks, 3,000 road tankers, 24,900 IBCs, 36,400 tank containers and numerous logistics installations with depots, cleaning plants and workshops.

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