

PRESS RELEASE

## **HOYER Group grows in Latin America: acquisition of Chilean INTER-TANK and new office in Colombia**

Strategic expansion of Flexitank and Liquid Bulk Logistics  
in South America

Hamburg, February 26, 2025.

**The HOYER Group, a leading global provider of logistics solutions for the liquid bulk industry, announces the acquisition of the Chilean company INTER-TANK. With this strategic acquisition, the HOYER Group strengthens its market presence in Chile, its global network, and its capabilities in the liquid bulk and flexitank logistics sector.**

INTER-TANK, based in Santiago de Chile, is a renowned provider of Flexitank logistics solutions in South America. This acquisition will significantly expand the regional presence of HOYER, and will offer more comprehensive and efficient logistics solutions to its customers.

"The acquisition of INTER-TANK is a crucial step for the HOYER Group to expand our global network and solidify our position as a global flexitank logistics provider," said Björn Schniederkötter, Chief Executive Officer of the HOYER Group. Paco Koudstaal, Regional Director Latin America of the HOYER Group, added, "We are excited to integrate INTER-TANK's expertise and welcome over 30 new colleagues with extensive experience in Chile's wine and oil markets."

Philip Fell, Commercial Manager of INTER-TANK, states about the partnership, "Being a part of the global network of the HOYER Group will create additional value-added for our customers in South America and worldwide."

The HOYER Group is committed to providing innovative and sustainable logistics solutions. With INTER-TANK's thermoliner technology, HOYER can now offer new innovations to its customers firsthand on the global level.

Additionally, the HOYER Group opened a new office in Colombia in February, focusing on ISO Tank business and expanding its portfolio locally to include flexitank, gas, IBC tote, and trucking services. "I am thrilled to offer the HOYER Group's services to our current and new customers in Colombia," said Isabel Londoño, Country Manager Colombia of the HOYER Group.

Photo material can be found [here](#).

### **ABOUT THE HOYER GROUP**

HOYER, a traditional independent family business, has been one of the world's leading bulk logistics providers since 1946. As a specialist, it has extensive know-how in the provision of holistic services, with particular customer proximity. It develops and implements comprehensive solutions in European and worldwide bulk logistics, especially in the chemical, food, gas and mineral oil products industries. For this, employees and representative offices in over 100 countries on five continents support customers with well-thought-out logistics solutions to make them even more successful in their respective markets. As well as trucks, road tankers, IBC totes and tank containers, HOYER owns numerous logistics plants with depots, cleaning facilities and workshops.

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