

HOYER Group and AAW Global Logistics form a Joint Venture

HOYER Logistics Australia expands existing operations in the Australian logistics market

Hamburg/Melbourne, 20 June 2018 – The HOYER Group is strengthening its presence in Australia by creating the joint venture HOYER Logistics Australia, which was founded together with AAW Global Logistics on 3 May 2018. The Hamburg logistics provider holds 51 per cent of the shares, while the Melbourne-based partner holds 49 per cent. By taking this step, the two companies will intensify their collaboration to enable further development of the logistics market on the Australian continent.

The executive staff of the Deep Sea business unit of HOYER and AAW Global Logistics signed a joint venture contract in May 2018, thus further consolidating this collaboration. The newly founded Melbourne-based company HOYER Logistics Australia will concentrate on developing logistics services in the Australian domestic market. The portfolio of service provisions comprise of the transportation of chemical products, foodstuffs including wine, milk products and cryogenically liquefied gases. In addition, HOYER Logistics Australia will also offer the rental of tank containers and IBCs. Furthermore, flexitank services will be provided as well as fleet management.

The Deep Sea business unit of HOYER has operated in Australia for the past 20 years, and in association with AAW Global Logistics as HOYER Global Agency Australia has offered international logistics services to the overseas market for ISO tank containers, flexitanks and general bulk logistics. The internationally aligned overseas activities will continue to be operated by HOYER Global Agency Australia.

Michael Loscalzo, Director Deep Sea of the HOYER Group and Director of HOYER Logistics Australia, explains that “We value AAW Global Logistics as a strong, dependable partner. Consistent further expansion of our presence in Australia through HOYER Logistics Australia is therefore only a logical step in which HOYER brings know-how and equipment to the joint venture and AAW Global Logistics has optimum networking in the domestic market.” Barry Misiurak, Managing Director of AAW Global Logistics, adds “The long-standing collaboration with HOYER in the overseas business area has led to strong brand awareness in Australia. As part of HOYER Logistics Australia, we look forward to enlarging the extensive range of domestic service provisions in the bulk logistics area.” The commercial management of HOYER Logistics Australia will be undertaken by Stuart Eastaugh, who will combine it with his role as Commercial Director HOYER Global Agency Australia.

The AAW Global Logistics group of companies has operated in Australia for 35 years and has 200 employees working in ten offices. The group offers both national and international logistics, and shares the values and standards of the HOYER Group with regard to the quality of the services offered. Existing and future customers of the market within Australia will continue to receive the best possible service through HOYER Logistics Australia.

About the HOYER Group:

HOYER, a traditional independent family business, has been one of the world's leading bulk logistics providers since 1946. As a specialist, it has extensive know-how in the provision of complex services, and has special customer proximity. It develops and implements comprehensive solutions in European and worldwide bulk logistics, particularly in the chemical, food, gas and petroleum industries. For this, about 6,500 employees in more than 115 countries support clients with well-thought-out logistics solutions to make them even more successful in their respective markets. HOYER owns around 2,400 trucks, 2,700 road tankers, 43,100 IBCs, 39,200 tank containers and numerous logistics installations with depots, cleaning plants and workshops.

About AAW Global Logistics:

Initially founded as Aust-Asia Shipping Services in 1983, AAW Global Logistics is an international freight and logistics company with a long and successful presence in Australia for over 35 years. AAW Global Logistics is part of a wider group of companies employing over 200 people in Australia, across 10 office locations. The group includes business units covering the following activities: shipping line agencies; coastal/domestic transports; bulk liquid logistics and project logistics.

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