

## **HOYER Group secures early extension of contract with TOTAL in Germany** Logistics company will supply the operator's service station network until 2024

Hamburg, 28 January 2019 – The HOYER Group, with tailor-made solutions, flexible transport handling and high standards of safety and technology, has successfully positioned itself in the highly competitive mineral oil logistics market. At the beginning of the year, TOTAL Deutschland GmbH confirmed an early extension of the term of contract with HOYER for a further five years until 2024, and ordered additional services. The logistics specialist thereby continues its positive development.

Together with the early extension of contract, TOTAL Deutschland also commissioned the logistics company to supply fuel to an additional 20 stations belonging to the operator. As well as the Duisburg, Gelsenkirchen, Lingen, Hartmannsdorf, Dresden and Bremen regions, HOYER Mineralöl-Logistik will also be in action for TOTAL in the Hanover and Bielefeld area with immediate effect. This increases the total number of service stations to be supplied to a total of 240. Since the beginning of the partnership in 2016, the collaboration has been continuously expanded.

Stefan Küfner, Logistics Director for TOTAL Deutschland GmbH, explains "From drivers and dispatchers to management, the HOYER freight forwarder has delivered first class performance from the very first day. HOYER has shown flexibility and strong performance, especially when supply problems arose. Because of this performance, TOTAL has awarded an early extension of this forwarding contract. We look forward to further successful collaboration." Volker Schmitz, Managing Director of HOYER Mineralöl-Logistik GmbH, says "We thank TOTAL Deutschland GmbH for the trust it has placed in us, and are delighted to continuing this successful, partnership-based cooperation in the future."

As in the past, the logistics specialist continues to undertake the entire execution of transport for TOTAL, including order scheduling and stock monitoring, loading and transport of mineral oil. With additional logistics services such as an efficient analysis and supply system, HOYER is in a position to respond immediately and reliably to supply bottlenecks.

## About the HOYER Group:

HOYER, a traditional independent family business, has been one of the world's leading bulk logistics providers since 1946. As a specialist, it has extensive know-how in the provision of complex services, and has special customer proximity. It develops and implements comprehensive solutions in European and worldwide bulk logistics, particularly in the chemical, food, gas and petroleum industries. For this, 6,500 employees in more than 115 countries support clients with well-thought-out logistics solutions to make them even more successful in their respective markets. HOYER owns around 2,400 trucks, 2,700 road tankers, 43,100 IBCs, 39,200 tank containers and numerous logistics installations with depots, cleaning plants and workshops.

Press contact: HOYER GmbH Internationale Fachspedition Andrea Schwabe Wendenstrasse 414–424 20537 Hamburg Germany Phone: +49 40 21044 - 359 – Fax: +49 40 21044 – 455 www.hoyer-group.com – presse@hoyer-group.com